

Giving is joy!



gera dovana



lieliska dāvana



super prezenty

## PRODUCT TEAM LEAD

### WHAT YOU'LL BE DOING:

- Coordinate and support the Product Specialists team: assign tasks, track progress, and ensure high performance.
- Own product categories and ensure their commercial success.
- Negotiate with, and onboard new partners; maintain strong partner relationships.
- Conduct market and competitor analyses; adapt product offers and pricing to market trends.
- Collaborate with Marketing, Sales, E-commerce, Customer Service, Content, and Design teams.
- Identify and implement systems and tools improvements.
- Lead the technical development of Reservation system, track and grow its results.
- Translate Product department requirements into clear, actionable IT specifications that development teams can execute effectively.

### WHAT WE EXPECT FROM YOU:

- Experience as a Product Owner / Product Manager in a product-led environment.
- Demonstrated leadership skills, with the ability to inspire, mentor teams.
- Project management experience
- Proven ability to analyze sales results and market trends.
- Excellent communication and negotiation skills with the ability to work cross-functionally and cross-culturally.
- Data-driven mindset and comfort with analytics/monitoring tools.
- Proficiency in Lithuanian and English (written and spoken) at B2 level or higher.
- Basic code understanding, HTML basics, being comfortable communicating in tech terms would be an advantage.

### WHAT WE'VE GOT FOR YOU:

- International Experience: Be part of a team that operates not only in Latvia, Lithuania and Poland
- Hybrid Work Model: Embrace flexibility with a 3+2 work model.
- Workation: Enjoy the unique opportunity to combine work and leisure by working remotely from any location of your choice for up to one month.
- Birthday day off to celebrate your special day.
- Benefits Package: including medical insurance and discounts on our products and partner offers.
- Informal Culture: Engage in a culture where everyone's involvement matters from idea generation to decision-making, goal achievement, and celebrating victories together.
- Team Activities: Enjoy various team activities like opportunities to try partner entertainments, and fun parties

### Salary

From 3500 €/mon. gross